5. Section 5: Pricing Response Template   Proforma III

Commercial Performa

Sl. No.	Module	Unit			Total Price
I	One Time Setup Fees	Lump sum			
Sl. No.	Module	Unit	Unit Price (A)	User Count (B)	Total Price for 3 years (A x B x 3)
II	Per user subscription fees for **A, B, E, F, H** and **I** modules listed in section 4 scope of work	Per enrolled users per Annum		800**	
III	Per user subscription fees for **G** module listed in section 4 scope of work	Per enrolled users per Annum		400**	
IV	Subscription fees for **C** and **D** modules listed in section 4 scope of work	Lump sum price per Annum			
V	Managed Services [Charged during maintenance/support period if onsite manpower resource is required by the University for more than one week's period at a stretch.]	Per resource cost per annum i.e. for 365 days [Payment will made on the basis of actual days count as per the terms and conditions of RFP document]		1 Onsite resource	
				Grand Total (I + II+III+IV+V)	

** Number will only be used for commercial comparison. User count given above is indicative, which may vary year on year.

Note:

- The bills to be calculated as per the actual users enrolled.
- **Grand Total** will be used for Financial bid comparison and will be considered as Bidders price (refer section "overall bid evaluation process")
- User count will include active users (i.e. current students and staff), parents will be not counted as user.
- Since alumni management is less complex in comparison of management of active users, therefore separate price is to be quoted for same.

- Rate to be quoted for Managed Services and hosting on Vendors Cloud for a period of 3 years. The contract can be further extended for a period of 2 years on mutual consent. Rates quoted to be exclusive of tax.
- Student Count is only indicative. Price indicated here will be used only for price comparison purposes, while payments during contract term will be based on the number of students enrolled in each year.

Payment terms;

- Since the number of users will vary with admission / passing out of students and joining / leaving of employees, the bill therefore will be raised by the service provider quarterly and the number of users will be determined on the last day of each quarter.
- Upon successful deployment/implementation, go-live as per the requirements /specification and satisfactory demonstration and Training   - 70% (of One time Setup Fees) subject to submission of PBG of 10 % of the order value (sum of items in Sl. No. I + II + III + IV) for 3 years
- After completion of one year of stable system implementation and hand over of complete system - 30% of One Time Setup Fees will be released.